| VIPUL LIMITED |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regd. Office : Regus Rectangle, Level-4, Rectangle 1, D-4, Commercial Complex, Saket, New Delhi-110017 |  |  |  |  |  |  |  |
| Corp Office : Vipul TechSqure, Golf Course Road, Sector-43, Gurgaon-122009 web: www.vipulgroup.in |  |  |  |  |  |  |  |
| Audited Financial Results for the quarter/year ended 31st March, 2013 |  |  |  |  |  |  |  |
| Particulars | FOR THE QUARTER ENDED |  |  |  |  |  | (Rs. In lacs) |
|  |  |  |  | FOR THE YEAR ENDED |  |  |  |
|  | 31.03.2013 | 31.12.2012 | 31.03.2012 | 31.03.2013 | 31.03.2012 | 31.03.2013 | 31.03.2012 |
|  | Audited | Reviewed | Reviewed | AuditedStandalone | AuditedStandalone | AuditedConsolidated | AuditedConsolidated |
| 1. Income from Operations |  |  |  |  |  |  |  |
| (a) Net Sales/ income from operations | 9,965.01 | 7,409.66 | 12,436.26 | 40,448.95 | 42,378.62 | 41,334.56 | 42,670.49 |
| (b) Other operating income | - | - | - | - | - |  |  |
| Total Income from operations (net) | 9,965.01 | 7,409.66 | 12,436.26 | 40,448.95 | 42,378.62 | 41,334.56 | 42,670.49 |
|  |  |  |  |  |  |  |  |
| 2. Expenses |  |  |  |  |  |  |  |
| (a) Cost of materials consumed | 6,021.63 | 6,137.21 | 10,036.68 | 24,545.95 | 32,899.57 | 25,084.99 | 35,911.88 |
| (b) Purchase of Stock-in-trade | - | - | - | - | - |  |  |
| (c) Changes in inventories of finished goods, work-inprogress and stock-in-trade | 2,235.59 | (300.72) | 484.79 | 7,049.48 | 2,558.94 | 7,347.48 | (264.54) |
| (d) Employees benefit expenses | 501.84 | 502.75 | 494.84 | 2,009.01 | 1,743.01 | 2,009.01 | 1,743.01 |
| (e) Depreciation and amortisation expenses | 37.26 | 34.67 | 38.61 | 136.54 | 139.36 | 137.48 | 140.64 |
| (f) Other Expenses | 683.99 | 417.12 | 342.63 | 3,080.84 | 1,508.72 | 3,121.02 | 1,819.29 |
| Total expenses | 9,480.31 | 6,791.03 | 11,397.55 | 36,821.82 | 38,849.60 | 37,699.98 | 39,350.28 |
| 3. Profit from Operations before other income, finance costs and exceptional items (1-2) | 484.70 | 618.63 | 1,038.71 | 3,627.13 | 3,529.02 | 3,634.58 | 3,320.21 |
| 4. Other income | 51.86 | 51.16 | 94.01 | 236.00 | 212.77 | 240.64 | 224.12 |
| 5. Profit from ordinary activities before finance costs and exceptional items (3+4) | 536.56 | 669.79 | 1,132.72 | 3,863.13 | 3,741.79 | 3,875.23 | 3,544.33 |
| 6. Finance costs | 479.14 | 567.70 | 257.43 | 1,804.18 | 1,017.58 | 1,810.81 | 1,017.62 |
| 7. Profit from ordinary activities after finance costs but before exceptional items (5-6) | 57.42 | 102.09 | 875.29 | 2,058.95 | 2,724.21 | 2,064.42 | 2,526.70 |
| 8. Exceptional Items | - | - | - | - | - | - | - |
| 9. Profit from ordinary activities before tax (7+8) | 57.42 | 102.09 | 875.29 | 2,058.95 | 2,724.21 | 2,064.42 | 2,526.70 |
| 10. Tax Expense | (263.64) | 32.20 | 279.24 | 385.13 | 605.41 | 762.97 | 626.14 |
| 11. Net Profit from ordinary activities after tax (9-10) | 321.06 | 69.89 | 596.05 | 1,673.82 | 2,118.80 | 1,301.45 | 1,900.57 |
| 12. Extraordinary items (Net of tax expense) | - | - | - | - | - | - | - |
| 13. Net Profit/(Loss) for the period (11+12) | 321.06 | 69.89 | 596.05 | 1,673.82 | 2,118.80 | 1,301.45 | 1,900.57 |
| 14. Minority Interest \& preacquisition profit of subsidiaries | - | - | - | - | - | 356.19 | (1.35) |


| Particulars |  |  |  |  |  |  | (Rs. In lacs) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FOR THE QUARTER ENDED |  |  | FOR THE YEAR ENDED |  |  |  |
|  | 31.03.2013 | 31.12.2012 | 31.03.2012 | 31.03.2013 | 31.03.2012 | 31.03.2013 | 31.03.2012 |
|  | Audited | Reviewed | Reviewed | AuditedStandalone | AuditedStandalone | AuditedConsolidated | AuditedConsolidated |
| 15. Net Profit/(Loss) for the period after taxes, minority interest \& preacquisition profit of subsidiaries. | 321.06 | 69.89 | 596.05 | 1,673.82 | 2,118.80 | 945.26 | 1,901.92 |
| Paid-up equity share capital Face value of Rs.1/- | 1,199.84 | 1,199.84 | 1,199.84 | 1,199.84 | 1,199.84 | 1,199.84 | 1,199.84 |
| Reserves excluding revaluation reserve as per Balance Sheet of Previous Accounting Year | 38,708.51 | 38,708.51 | 36,798.88 | 38,708.51 | 36,798.88 | 38,051.87 | 36,359.12 |
| Basic and Diluted EPS (Not Annualised) (Before \& After Extraordinary Items) | 0.27 | 0.06 | 0.50 | 1.40 | 1.77 | 1.08 | 1.59 |
| A. PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |  |
| 1. Public shareholding |  |  |  |  |  |  |  |
| Number of Shares | 49,055,480 | 49,055,480 | 49,055,480 | 49,055,480 | 49,055,480 | 49,055,480 | 49,055,480 |
| Percentage of Shareholding | 40.89\% | 40.89\% | 40.89\% | 40.89\% | 40.89\% | 40.89\% | 40.89\% |
| 2. Promoters \& Promoter Group Shareholding |  |  |  |  |  |  |  |
| a) Pledged/Encumbered |  |  |  |  |  |  |  |
| - No. of Shares | 52,162,680 | 52,162,680 | 51,562,680 | 52,162,680 | 51,562,680 | 52,162,680 | 51,562,680 |
| -Percentage of Shares (as a \% of the total shareholding of promoter \& promoter group) | 73.54\% | 73.54\% | 72.70\% | 73.54\% | 72.70\% | 73.54\% | 72.70\% |
| -Percentage of Shares (as a \% of the total share capital of the company) | 43.47\% | 43.47\% | 42.97\% | 43.47\% | 42.97\% | 43.47\% | 42.97\% |
|  |  |  |  |  |  |  |  |
| b) Non-Encumbered |  |  |  |  |  |  |  |
| - No. of Shares | 18,766,320 | 18,766,320 | 19,366,320 | 18,766,320 | 19,366,320 | 18,766,320 | 19,366,320 |
| -Percentage of Shares (as a \% of the total shareholding of promoter \& promoter group) | 26.46\% | 26.46\% | 27.30\% | 26.46\% | 27.30\% | 26.46\% | 27.30\% |
| -Percentage of Shares (as a \% of the total share capital of the company) | 15.64\% | 15.64\% | 16.14\% | 15.64\% | 16.14\% | 15.64\% | 16.14\% |
|  |  |  |  |  |  |  |  |
| B. Investor Complaints |  |  |  |  |  |  |  |
| Pending at the beginning of quarter |  |  |  |  | NIL |  |  |
| Received during quarter |  |  |  |  | 3 |  |  |
| Disposed of during quarter |  |  |  |  | 3 |  |  |
| Remaining unresolved at the end of the quarter |  |  |  |  | NIL |  |  |


| STATEMENT OF ASSETS \& LIABILITIES (Standalone) |  |  | STATEMENT OF ASSETS \& LIABILITIES (Consolidated) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | $\begin{gathered} \text { AS AT } \\ 31.03 .2013 \\ \text { (Rs. in lacs) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { AS AT } \\ 31.03 .2012 \\ \text { (Rs. in lacs) } \\ \hline \end{gathered}$ | Particulars | AS AT 31.03.2013 (Rs. in lacs) | AS AT 31.03.2012 (Rs. in lacs) |
|  | (Audited) | (Audited) |  | (Audited) | (Audited) |
| A. EQUITY \& LIABILITIES <br> Shareholders' Funds |  |  | A. EQUITY \& LIABILITIES Shareholders' Funds |  |  |
|  |  |  |  |  |  |
| Share Capital <br> Reserves \& Surplus <br> Sub-total-Shareholders' funds <br> Non-Current Liabilities | 1,199.84 | 1,199.84 | Share Capital <br> Reserves \& Surplus <br> Sub-total-Shareholders' funds <br> Minority Interest | 1,199.84 | 1,199.84 |
|  | 40,171.76 | 38,708.51 |  | 38,786.56 | 38,051.87 |
|  | 41,371.60 | 39,908.35 |  | 39986.40 | 39,251.71 |
|  |  |  |  | 356.95 | 0.76 |
| Long Term Borrowings Other Long Term Liabilities Sub-total-Non Current Liabilities Current Liabilities | 3,108.91 | 2,858.38 | Non-Current Liabilities |  |  |
|  | 11,674.83 | 11,092.94 | Long Term Borrowings Other Long Term Liabilities Sub-total-Non Current | 3,108.91 | 2,858.38 |
|  | 14,783.74 | 13,951.32 |  | 11,761.00 | 11,203.51 |
|  |  |  |  | 14,869.91 | 14,061.89 |
| Short Term BorrowingsTrade Payables | 5,597.61 | 3,278.26 |  |  |  |
|  | 4,939.18 | 4,284.27 38,418.43 | Short Term Borrowings Trade Payables | 5,847.61 | 3,528.26 |
| Other Current Liabilities | 29,019.33 | 38,418.43 |  | 4,967.65 | $4,292.55$ |
| Sub-total-Current Liabilities | 210.56 | 209.17 | Trade Payables Other Current Liabilities | 53,371.15 | 63,089.03 |
|  | 39,766.68 | 46,190.13 | Short Term Provisions <br> Sub-total-Current Liabilities | 438.89 | 461.83 |
| TOTAL- EQUITY \& LIABILITIES | 95,922.03 | 100,049.80 |  | 64,625.30 | 71,371.67 |
| B. ASSETS |  |  |  |  |  |
| Non-Current Assets | 1,075.65 | 1,103.61 | TOTAL- EQUITY \& LIABILITIES | 119,838.56 | 124,686.03 |
| Fixed Assets <br> Non-Current Investments <br> Deferred Tax Assets (net) <br> Long Term Loans \& Advances <br> Sub-total-Non Current Assets |  |  | B. ASSETS |  |  |
|  | 1,456.02 | 1,450.52 | Non-Current Assets |  |  |
|  | 349.32 | 185.73 | Fixed Assets <br> Goodwill on consolidation Non-Current Investments Deferred Tax Assets (net) Long Term Loans \& Advances Sub-total-Non Current Assets | 2,906.24 | 2,243.69 |
|  | 13,786.25 | 14,494.36 |  | 1,607.37 | 1,607.37 |
|  | 16,667.24 | 17,234.22 |  | 971.52 | 583.54 |
|  |  |  |  | 355.88 | 191.39 |
|  |  |  |  | 14,654.69 | 15,617.25 |
|  |  |  |  | 20,495.70 | 20,243.24 |
|  |  |  |  |  |  |


| Current Assets |  |  | Current Assets |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Inventories | 35,364.42 | 42,413.90 | Inventories | 66,542.55 | 73,890.03 |
| Trade Receivables | 10,831.11 | 10,018.85 | Trade Receivables | 10,885.87 | 10,018.85 |
| Cash \& cash equivalents | 3,108.17 | 4,587.09 | Cash \& cash equivalents | 5,188.36 | 5,630.99 |
| Short Term Loans \& Advances | 29,951.09 | 25,795.74 | Short Term Loans \& Advances | 16,697.08 | 14,873.92 |
| Other Current Assets |  | - | Other Current Assets | 29.00 | 29.00 |
| Sub-total-Current Assets | 79,254.79 | 82,815.58 | Sub-total-Current Assets | 99,342.86 | 104,442.79 |
| TOTAL- ASSETS | 95,922.03 | 100,049.80 | TOTAL- ASSETS | 119,838.56 | 124,686.03 |

Notes:

1. The above Results are reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on May 28, 2013.
2. Results for the financial year ended March 31, 2013 (have been audited by the statutory auditors of the Company.
3. The Board of Directors of the Company have recommended dividend of Re $0.15 /$ - per equity share of Rs $1 /$ - each for the year ended March $31,2013$.
4. The Company's main business is real estate. As such, there are no separate reportable segments as per the Accounting Standard on "Segment Reporting" (AS -17) issued by the Institute of Chartered Accountants of India.
5. The figures for the quarter ended March 31, 2013 represent the derived figures between the audited figures in respect of the current full financial year ended March 31, 2013 and the published year-to-date figures up to December 31, 2012, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review, as required under Clause 41(I)(d) of the Listing Agreement.
6. The previous financial period/year figures have been regrouped/re-arranged wherever necessary to make them comparable.
7. Statement of assets and liabilities as per clause $41(\mathrm{v})(\mathrm{h})$ of the listing agreement for the year ended March 31, 2013 is annexed.

For and on behalf of the Board of
Vipul Limited

Date : May 28, 2013
Place: Gurgaon
Punit Beriwala
Managing Director

